

Nina Alexandra Holle

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PROFESSIONAL EXPERIENCE

Financial Inclusion and Social Protection Consultant, World Bank

San Francisco

Since 2015 Research and advisory projects for various World Bank units:

- Social Protection Pakistan: Co-authored a learning report on the Benazir Income Support Program (Pakistan's social safety net), advised the Government on expanding digital financial services
- Agriculture: Authored a series of briefs on agricultural finance
- CGAP: Data analysis on the role of financial services in countries with humanitarian crisis

Financial Sector Development Analyst, CGAP/The World Bank

Washington, DC/San Francisco

2012-2015 Customer Centricity Team (Financial Sector Development Analyst):

- Managed multidisciplinary research project on understanding the (non)-use of digital financial services at the base of the pyramid including mandated digitization
- Managed 'CGAP Clients at the Centre Research Fund' with over 600.000 USD, improving the understanding of customers needs and behaviors in Financial Inclusion
- Co-authored paper on the role of technology in gaining customer insights
- Managed Peru pilot of the CGAP/Ford Graduation Program (sequencing livelihood assistance with financial inclusion), managed impact research
- Evaluated CGAP funded HCD projects, research on applying behavioral economics to financial inclusion, broader context of development cooperation and poverty alleviation

2009-2012 Donors and Investors Team (part time consultant during PhD): Led qualitative research projects on the funding landscape and the role of donors and investors in financial inclusion (part time)

Consultant, Kiva Microfinance Funds (Bosch Fellowship)

San Francisco

Spring 2009 Business Development: Developed an internationalization and marketing strategy for German-speaking countries

Consultant, KfW Development Bank (Bosch Fellowship)

Frankfurt

Winter 2008 Financial and Private Sector Development, Asia: Developed a wholesale funding and donor coordination strategy. Coordinated green fielding of Access Bank Tajikistan (with EBRD, IFC and Access Holding)

Investment Manager, Deutsche Bank

London/Frankfurt/Hamburg

2006-2008 Private Wealth Management Team: Managed advisory and investment services for high net worth clients in Latin America (working languages: English, Spanish and German)

Fellowships and Internships:

2002-2006: United Nations (New York), German Embassy (Bangkok), Bintari NGO (Indonesia), Roland Berger Strategy Consultants (Munich), UNICEF (Barcelona)

EDUCATION

Martin-Luther University

Halle-Wittenberg

2009-2012 PhD in Economics (all but dissertation). Field of research: Development Economics and Economic Ethics

Postgraduate Program in International Affairs/Bosch Fellowship

Global deployment

2008-2009 Fellowship of the German National Academic Foundation, Bosch Foundation and State Department

Ludwig-Maximilians University (LMU)

Munich

2000-2006 B.A. and M.A. in Philology, Business Administration and Modern History

PUBLICATIONS

Holle, Nina and van Domelen, Julie (forthcoming): BISP – Social Safety Net for Pakistan's Poorest Women. World Bank.

Holle, Nina (2017): [Credit Guarantee Schemes for Agricultural Development](#). Agricultural Finance Working Paper, Agrifin/The World Bank

Holle, Nina (2017): [Agricultural Export Financing Tools](#). Agricultural Finance Working Papers.. Agrifin/The World Bank

Holle, Nina (2017): [Warehouse Financing](#). Agricultural Finance Working Papers.. Agrifin/The World Bank.

Holle, Nina (2017): [Input Supply Finance](#). Agricultural Finance Working Papers.. Agrifin/The World Bank.

Cull, Robert/ Ehrbeck, Tilman/ Holle, Nina (2014): [Financial Inclusion and Development: Recent Impact Evidence](#). CGAP.

Valenzuela, Myra/ Holle, Nina/Noor, Wameek (2015): [How Juntos Finanzas Engages Customers to Use Digital Finance](#). CGAP.

Holle, Nina (2012): [Interview with NLD leader U Tin Oo on Politics in Burma](#), in: 'Die Zeit', German National Newspaper

ACHIEVEMENTS

Speaker/Panelist:

World Bank Event: 'Impact of Financial Inclusion', Keynote Speaker (2014)
Accion Annual Meeting: 'Financial Inclusion and Development', Panelist (2014)
SEEP Conference: 'Graduating the Poorest into Microfinance', Panelist (2013)
Annual conference of the German Network for Business Ethics: 'Microfinance as SRI', Moderator (2011)

Advisory/ Board:

Women's Building San Francisco
Think Tank 30/ Club of Rome: Member (2010-2015)
Stella Finance (NGO): Member of the Board (2009-2015)
MicroCert (social business): Founding member

Languages:

German: native speaker
English and Spanish: fluent
French, Italian, Portuguese and Bahasa: basic

ABOUT ME

When I am not working, you can often find me outdoors, hiking, (wannabe) surfing and camping. I am also a long time yogi and even started teaching a community yoga class recently (RYT500). I play the piano and the ukulele. I enjoy reading – the newspaper, non-fiction, novels. And last but not least, I love spending time with my family and my friends.

Nina Holle, San Francisco, September 2017